



nimans

Nimans UC Cloud

The best choice in UCaaS

nimans.net

Hello and Welcome

At Nimans we deliver incredible experiences via technology, service, support and supply.

Experience Nimans UC Cloud

Help your customers thrive, no matter the business size, or where and how they choose to work. We believe in providing you and your customers with the best choice, that's why we have expanded our Cloud UC offering to include four powerful and flexible platforms, each suited to different business requirements.



Why Nimans for UC

- The go-to independent distributor for UK & Ireland with over 35 years of Channel experience
- Choice of best-in-class industry brands including NEC, Ericsson-LG, Zoom & Simplified Hosted
- Flexible support and SMB Channel expertise, a true value added partner
- Unique opportunity to bundle a broad range of hardware solutions with your preferred choice of UC platform
- Largest dedicated UC Channel team in UK distribution
- In house pre & post sales support backed up with first-class logistics



Flexible and affordable SMB Solution

Ideal for the sub 50 seat customer, this is a flexible, fast-to-deploy solution suitable for any working scenario and includes a host of value-add features and wrap around support.

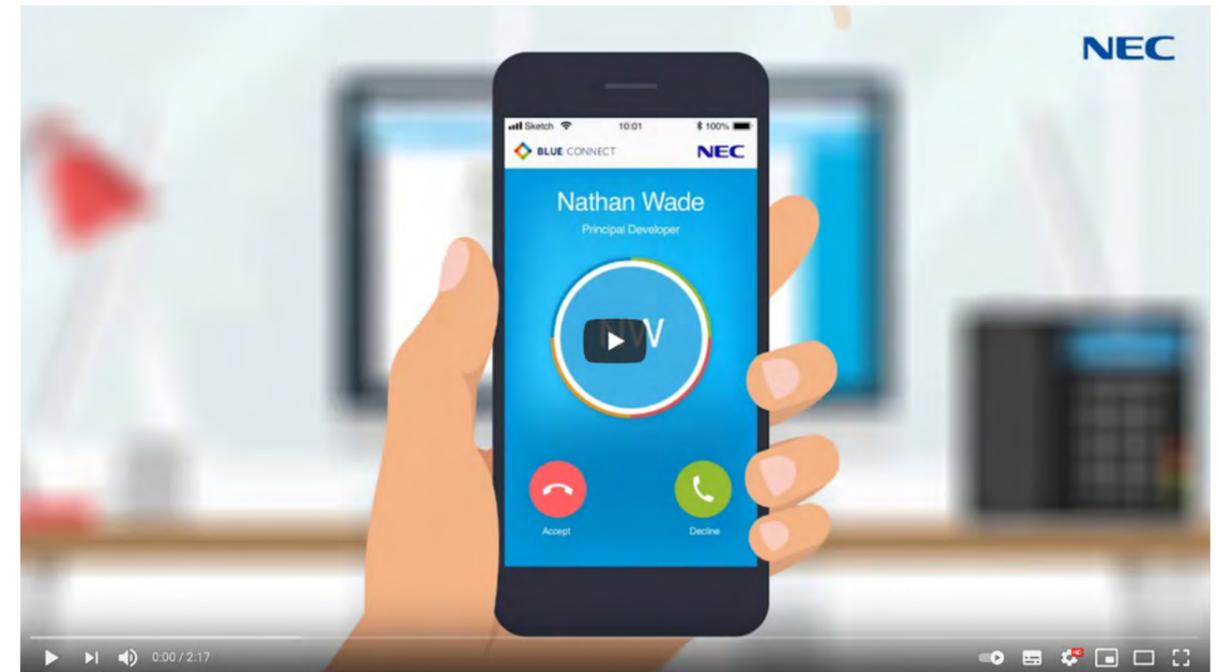
The Simplified Hosted UC Platform delivers a feature rich web portal combined with optional Yealink handsets and call bundle options.

By offering a fully white labelled proposition with attractive commercials, our aim is to enable our partners to maintain a competitive edge in a market dominated by 'me too' solutions.

[Learn more](#)

USPs

- Low cost, fully functional UcaaS solution based upon the Porta One platform - a very capable alternative to Broadsoft
- Customer self service portal - best in class for ease of ordering and configuration
- Call recording as standard - 59 days storage FOC within the standard monthly cost
- Leading CTI integrations from Mondago
- Fully functional analytics and wall board suite
- Seamless device MAC address management with Yealink devices
- Simple to use, implement and manage, and fully featured



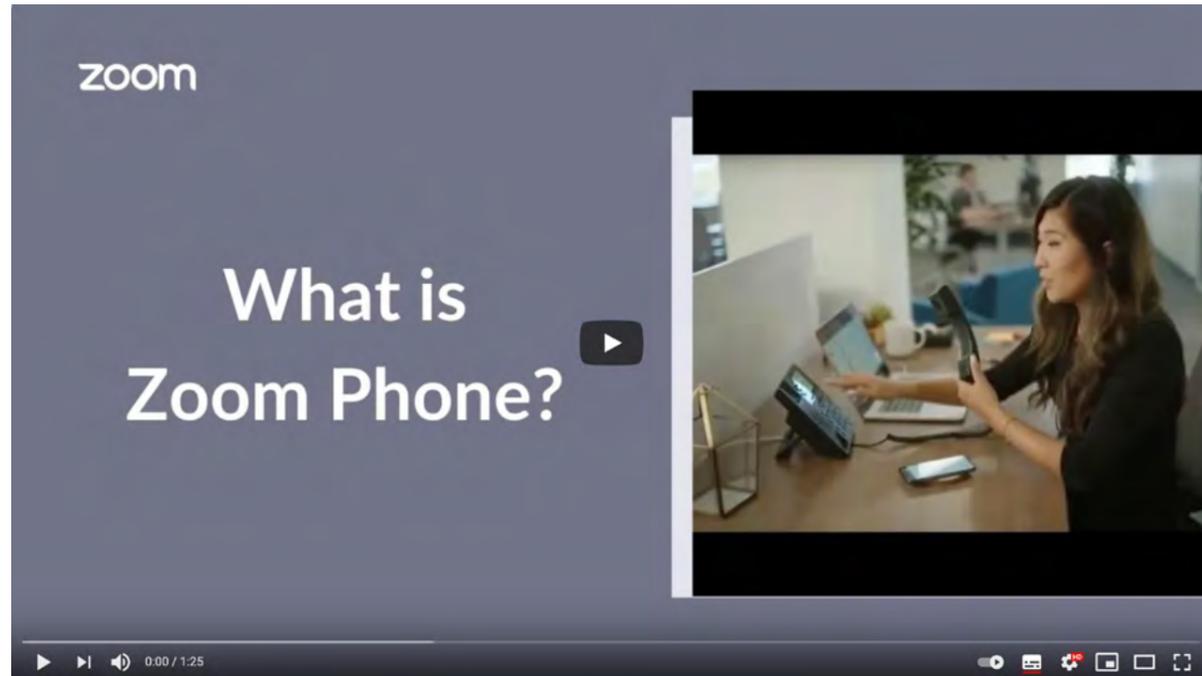
Advanced PBX features, fully integrated with Teams

For businesses who have chosen Microsoft Teams as their collaboration solution, CONNECT with Teams offers the best PBX telephone features, coupled with Teams for chat, meetings and files. CONNECT features are accessed through the phone, desktop and mobile app and the user can sign in with their Microsoft 365 credentials.

[Learn more](#)

USPs

- No 1 market share, over 75 Million users choose NEC
- Customer ownership - reseller owns the customer
- On Prem, Cloud, and Hybrid options
- Single vendor solution for Voice, Applications, Call Recording, Reporting, Mobility and PCI compliance
- UK based centre of excellence and support team
- Great flexibility to use your preferred handset brand, or customer preferred option
- Modular application suite - pick and mix, use what you need and not pay for what's not required



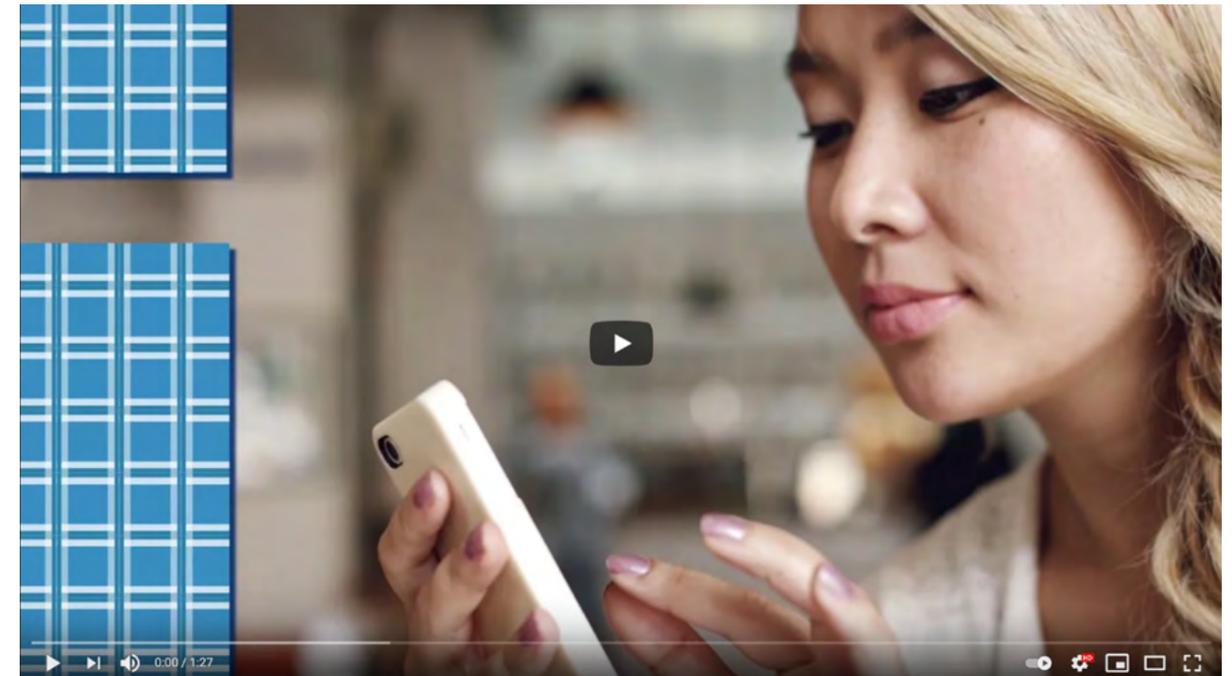
A modern cloud phone system

Zoom Phone includes traditional PBX features, enabling employees to talk and interact in new ways to keep businesses moving. With the Centralised Management Provision, you can manage users and intelligently monitor business interactions with an easy-to-use administration portal.

[Learn more](#)

USPs

- Fastest growing UcaaS solution globally
- Single pane of glass application for a simple user experience
- Seamless connection into the Zoom cloud, desktop, mobile and room systems
- 300 Million daily users
- Broad range of hardware solutions enabling improved sales revenue opportunities
- Risk-free and zero cost of entry agency model with unique channel revenue opportunities across multiple technologies
- Experience the full capability and power of the Zoom brand to help you win every opportunity with direct touch support into your customers



All the features you know and love, delivered through the cloud

A feature-rich and fully scalable unified communications system, which evolves with your customer's business.

iPECS Cloud brings all of the features from an on-premise phone system and delivers them through the cloud. iPECS Cloud is reliable, enabling simple communications to the desktop from highly secure and resilient data centres.

USPs

- Tier 1 global brand with 10M + users in over 60 countries
- Fully featured PBX deployed from the Cloud, on Premise or Hybrid
- UK based data centres, providing high resilience
- Choice of handset terminals from multiple vendors including IP Dect
- One of the lowest cost of ownerships of any brand
- iPecs licence includes 3 device capability, phone, desktop, mobile
- Flexible 3rd party application suite for contact centre, CTI & analytics

[Learn more](#)

Yealink devices

Yealink offer a range of devices to help you generate more hardware sales with any supported UCaaS deployment.



A complete range of Yealink headsets

The new range offers exceptional build quality, rich audio, all-day comfort, various connection types, and wearing styles to suit workers of all kinds.

[Learn more](#)

Handset options for all business types

Yealink's range of quality and feature-rich handsets integrate seamlessly with selected UC platforms, providing greater flexibility for voice communications.

[Learn more](#)



Yealink Video Conferencing Solutions

Compliment your UC offering with a wide range of video collaboration solutions, catering from huddle rooms, through to large conference suites.

[Learn more](#)



The 'go to' people for technology

We've been expertly delivering technology for over 35 years. In that time we've earned our reputation as the 'go to' people for technology products, services and solutions.

So we're able to say we've been there, we've had first hand experience of how technology has reshaped and transformed all our lives. We've experienced each landmark event, milestone and advancement in technology. We've played our part too, by helping our customers make informed technology choices and supporting them on their technology journey.



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